

T.M. SMITH TOOL INTERNATIONAL ADDS NEW MANUFACTURER'S REPRESENTATIVE IN EASTERN UNITED STATES

Fellin Industrial Sales to provide sales and service for T.M. Smith tool holders, and related products in Delaware, Maryland, New Jersey, and Eastern Pennsylvania

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In support of an aggressive market penetration strategy, T.M.

Smith Tool International has entered into a manufacturer's representative arrangement with Fellin Industrial Sales of Flemington, New Jersey to provide sales and service coverage in select Eastern United States for T.M. Smith Tool's standard and special quick-change tool holders, V-Flange, HSK, Shrinkers, Collets and related products. The Fellin Industrial Sales territory includes: Delaware, Maryland, New Jersey, and Eastern Pennsylvania.

David Smith, T.M. Smith President, says, "T.M. Smith continues to take an aggressive product development strategy and in support of that, has made a concerted effort with our sales and marketing strategy to utilize more manufacturer's representatives whose product lines and markets are complementary to ours. Fellin Industrial Sales was a great fit for us and consistent with our plan of partnering with quality manufactures representatives."

Bart Fellin, president of Fellin Industrial Sales says, "We are excited to be partnered with T.M. Smith to sell and support their line of tool holders. T.M. Smith has greatly expanded its product offering and now includes a complete line of US made CNC tool holders. We are extremely pleased to have T.M. Smith Tool International as a principle."

T.M. Smith Tool International Corporation was founded in the 1957 and is celebrating its 50th year providing precision tooling solutions to the metal working community. It is a leader in the design and manufacture of precision tool holders for tapping, drilling, milling, and reaming. T.M. Smith is a proud to be a US based manufacture of HSK, Shrinker, and V-Flange tooling systems. Over time, T.M. Smith has become well known, particularly in the worldwide automotive industry, for quality and innovative design and engineering. The company currently holds over 60 U.S. and international patents in tool holding technology. www.tmsmith.com